

MEETING REPORT

**Frontex Industry Days: Warehouse and Transportation Services 11
March 2024**

Responsible Unit:	Research and Innovation Unit (RIU)
Place of meeting:	Online Webex presentations

Background

Frontex assists the EU Member States in supporting the development of modern technologies for the European Border and Coast Guard Community. As part of its mandate, Frontex regularly meets with industry, researchers, and experts from the Member States to provide a platform for discussion and help to develop new technologies and innovations related to border control.

In this context, Frontex Industry Days (I-Days) are meetings with industry, organised to increase awareness among Frontex staff and stakeholders on the current and developing market offer in innovative technology and solutions applicable for border management. The Industry Day on Warehouse and Transportation Services that took place on Webex, on 11 March 2024, comprised one day of scheduled, online meetings with industry where Frontex experts could see presentations of commercial services and interact with industry representatives.

Following the publication of a dedicated [announcement](#), 6 companies presented their services to Frontex internal units in an online meeting format. The objective of the call was to attract service providers offering logistic support services for law enforcement equipment.

Frontex has a broad inventory of technical equipment, which is constantly growing, deployed across various geographical regions and environments for operational purposes. Frontex's diverse array of technical equipment originates from various manufacturers and features specific law enforcement customisations. The growing quantity, increasing complexity, and broad geographical deployment necessitate robust logistic support services able to provide warehouse and transportation services. Frontex sought to learn from commercial contractors capable of offering and delivering logistic support services. The meetings enabled a direct and comprehensive discussion on the solutions included in the submissions, between the providers and Frontex Engineering and Acquisition and Logistics Units' experts.

Industry presentations

Each company had 40 minutes to present their solution and to answer attendees' questions. The following service providers were invited to present:

JUMBO Transport UAB (Lithuania)

UMBO Transport UAB is a specialised transportation company that excels in providing a wide range of heavy transport and logistics services. The company focuses on the transportation of oversized and heavy cargo, offering expertise in handling and transporting goods that require special equipment and logistical planning. With a focus on quality, reliability, and customer satisfaction, JUMBO Transport UAB carries out complex and challenging transport projects, ensuring the safe and efficient delivery of goods to their destinations.

Wilhelm Rosebrock (Poland)

Rosebrock is actively engaged in all aspects of a worldwide international transportation company. For over 120 years the company has provided international logistics solutions and worldwide removal service for both private and corporate clients. Rosebrock can offer a range of services such as air, ocean, rail and road freight, dual use and military transportation, warehousing services for both short and long-term storage needs and custom clearance.

Kuehne + Nagel Management AG (Switzerland)

Kuehne+Nagel is one of the world's leading logistics providers. Using its global network, logistics expertise and data-based insights, it provides end-to-end industry-specific solutions which are innovative and sustainable. Kuehne+Nagel has vast experience delivering innovative, sustainable, and compliant logistics and warehouse solutions to the public sector and international organisations. Furthermore, it is ISO certified across all business fields and regions.

Technology and Security Developments (Spain)

Technology & Security Development SL (TSD) is an international company specialising in bespoke vehicles manufacturing. The company tailors its solutions to the needs of organisations, it integrates the latest advances in materials and electronics. It is operational in more than 80 countries around the world, accompanying the customer at every stage of the product life. During the presentation, TSD outlined their logistic support process, which encompasses the entire lifecycle of logistic solutions.

Seagull SA (Greece)

Seagull SA, an international transport group, offers a range of services spanning from sea transportation, to air, road, rail transportation, to warehousing and logistics. Seagull SA offers a vertically integrated solution, a supply chain model, where it can transport a customer's goods overseas, store them, manage the customer's inventory, and distribute the goods nationwide or internationally.

DSV Air & Sea (Poland)

DSV, Global Transport and Logistics, provides and manages supply chain solutions for numerous organisations. The company offers a range of services such as worldwide shipment, management of loading, storage area planning, equipment rental, and cooperation with reliable sub-contractors. Their scope of activity includes international port handling, shipment of outsized goods across the entire globe, risk assessment and project reporting from planning to the after-action report, and they are highly experienced in military equipment movements.